

James K. Ruble Seminar

Ruble Graduate Seminar

Virginia Beach, VA • September 20-21, 2017

Wednesday, September 20, 2017

7:30 AM - 8:00 AM

8:00 AM - 12:00 PM

SECTION 1

12:00 PM - 1:15 PM

1:15 PM - 5:15 PM

SECTION 2

Registration with Coffee and Rolls

Traps and Gaps in the ISO Business Auto Policy

Mr. John M. Dismukes Jr., CIC, CPCU, AAI, AIS

Lunch - on your own

Understanding Time Element for the First Time

Mr. John M. Dismukes Jr., CIC, CPCU, AAI, AIS

Thursday, September 21, 2017

7:30 AM - 8:00 AM

8:00 AM - 12:00 PM

SECTION 3

SECTION 4

12:00 PM - 1:15 PM

1:15 PM - 5:15 PM

SECTION 5

SECTION 6

Coffee & Rolls

Concurrent Sessions:

Creating an Internal E&O Loss Control Program

Ms. Mary A. LaPorte, CIC, CPCU

Implementing Life & Benefit Strategies for Today's P/C Agencies

Mr. Robert J. Rogers, CLU, ChFC

Lunch - on your own

Concurrent Sessions:

Cruising Highways & Waterways

Ms. Mary A. LaPorte, CIC, CPCU

Successful Retirement Planning - Qualified Pension and Profit Sharing Plans

Mr. Robert J. Rogers, CLU, ChFC

Faculty

John M. Dismukes, Jr., CIC, CPCU, AAI, AIS
Dismukes Training & Consulting, LLC, Tulsa, OK

Mary A. LaPorte, CIC, CPCU
LaPorte Consulting, LLC, Delton, MI

Robert J. Rogers, CLU, ChFC
Cedar Lake Consulting, Inc., Huffman, TX

Ed Consultant

David G. Mathias, CIC, LUTCF
Lake Placid, FL

Program Location

Address & Phone: **Sheraton Virginia Beach Oceanfront Hotel**
3501 Atlantic Avenue
Virginia Beach, VA 23451
(800) 325-3535

Rates: \$129.00 Partial View / \$139.00 Oceanfront
Cut-off: September 06, 2017