

PIA VA/DC - 2020 Complete Education Schedule



Month	Day(s)	City	Program	Class Description	Instructor	Location	
January	23	Richmond	CISR - 2IC	Commercial Casualty 2		*** CANCELLED ***	
	29-31	Glen Allen	CIC-CP	Commercial Property	Chapman/Trischan	Virginia Crossings Hotel & Conf Ctr	
February	4	Roanoke	CISR - PM	Personal Miscellaneous	Cole Tucker	Holiday Inn Tanglewood	
	12-14	Richmond	Pre-Licensing	P&C Pre-Licensing	Amy Marks	PIA Office - Park Central	
	19	Richmond	CISR - AO	Agency Operations	Bob Rembecki	PIA Office - Park Central	
	26	Richmond	CPIA - 1	Position for Success	Bob Rembecki	PIA Office - Park Central	
	27	Richmond	CPIA - 2	Implement for Success	Bob Rembecki	PIA Office - Park Central	
	28	Richmond	CPIA - 2	Sustain Success	Bob Rembecki	PIA Office - Park Central	
March	3	Fredericksburg	CISR - 2IC	Commercial Casualty 2	Dan Lovern	Hampton Inn	
	5	Richmond	Lunch & Learn	Business Perpetuation	Jon Persky	PIA	
	11	Chantilly	CISR - AO	Agency Operations	Bob Rembecki	Travelers	
	17	Chesapeake	CISR - ELR	Elements of Risk		*** CANCELLED ***	
	Private Class	18	Midlothian	Ethics	1, 2, 3 of Ethics		*** CANCELLED ***
	19-20	Glen Allen	RUBLE	Ruble Graduate Seminar		Rescheduled for August 13-14	
	24	Lynchburg	CISR - IP	Commercial Property		*** CANCELLED ***	
	26	Glen Allen	CISR - PA	Personal Auto		*** CANCELLED ***	
April	1-3	Glen Allen	Pre-Licensing	P&C Pre-Licensing		*** CANCELLED ***	
	7-8	Roanoke	CE Expo	16hrs of CE Classes		*** CANCELLED ***	
	21	Harrisonburg	CISR - PR	Personal Residential		*** CANCELLED ***	
	21	WEBINAR	CISR - PR	Personal Residential	Cole Tucker	Webinar	
	21	Glen Allen	CPIA Advanced	An E&O Loss Control Program for All Agencies		*** CANCELLED ***	
	23	WEBINAR	CISR - PA	Personal Auto	Cole Tucker	Webinar	
	April - May	29-1	Ashburn	CIC-AM	Agency Management		*** CANCELLED ***
April	29-30	WEBINAR	CIC-AM	Agency Management	Lathrop/Bufington	Webinar	
May	7	Roanoke	CISR - 2IC	Commercial Casualty 2		*** CANCELLED ***	
	7	WEBINAR	CISR - 2IC	Commercial Casualty 2	Dan Lovern	Webinar	
	13	Chantilly	CISR - SR	Dynamics of Service		*** CANCELLED ***	
	19	Chesapeake	CISR - PA	Personal Auto		*** CANCELLED ***	
	19	WEBINAR	CISR - PA	Personal Auto	Kim Foltz/Cole Tucker	Webinar	
	27	Richmond	CISR - IP	Commercial Property		*** CANCELLED ***	
	27	WEBINAR	CISR - IP	Commercial Property	Dan Lovern	Webinar	
June	3-5	Glen Allen	CIC-CO	Insuring Company Operations		*** CANCELLED ***	
	3-4	WEBINAR	CIC-CO	Insuring Company Operations	Neal/Wyatt/Williams	Webinar	
	9	Harrisonburg	CISR - ELR	Elements of Risk		*** CANCELLED ***	
	9	WEBINAR	CISR - ELR	Elements of Risk	Cole Tucker	Webinar	

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June	10	Fredericksburg	CISR - PA	Personal Auto		*** CANCELLED ***
	10	WEBINAR	CISR - 1IC	Commercial Casualty 1	Dan Lovern	Webinar
	12-Nov	Glen Allen	Pre-Licensing	P&C Pre-Licensing	Sheryl Chasse	Hampton Inn
Private Class	17	WEBINAR	Ethics	Ethics for Insurance Professionals	Jerry Kennedy	Selective Insurance - Webinar
July	15-17	Richmond	CRM-RC	Control of Risk	Box/Kenyon	Selective office
	21	Chesapeake	CISR - 1IC	Commercial Casualty 1		*** CANCELLED ***
	21	WEBINAR	CISR - AO	Agency Operations	Cole Tucker	Webinar
August	5	Chantilly	CISR - 2IC	Commercial Casualty 2		*** CANCELLED ***
	5	WEBINAR	CISR - 2IC	Commercial Casualty 2	Dan Lovern	Webinar
	12-14	Glen Allen	Pre-Licensing	P&C Pre-Licensing	Sheryl Chasse	PIA Office - NEW (Glen Allen)
	13-14	Glen Allen	RUBLE	Ruble Graduate Seminar	Tadlock/Henry	Hampton Inn
	26-27	Manassas	CE EXPO	CE EXPO		TBD
September	8	Fredericksburg	CISR - IP	Commercial Property		*** CANCELLED ***
	8	WEBINAR	CISR - IP	Commercial Property	Cathy Trischan	Webinar
	9	Winchester	CPIA - 1	Position for Success	Connie Boyd	TBD
	9-11	Glen Allen	Pre-Licensing	P&C Pre-Licensing	Amy Marks	PIA Office - NEW (Glen Allen)
	16	Lynchburg	CISR - PA	Personal Auto	Cole Tucker	Hampton Inn
	22	Virginia Beach	CISR - SR	Dynamics of Service	Nicole Sherrill Wyatt	Sheraton Oceanfront
Private Class	23	WEBINAR	Ethics	1, 2, 3 of Ethics	Bob Rembecki	Selective Insurance - Webinar
	23-25	Virginia Beach	CIC-CC	Commercial Casualty	Lyons/Mcclendon	Sheraton VB Oceanfront
	23-24	Virginia Beach	RUBLE	Ruble Graduate Seminar	Lyons/Mcclendon/TBD	Sheraton VB Oceanfront
	30	Glen Allen	CISR - LHE	Life and Health Essentials		*** CANCELLED ***
	30	WEBINAR	CISR - LHE	Life and Health Essentials	Cole Tucker	Webinar
	30	Chesapeake	CPIA - 1	Position for Success		*** CANCELLED ***
October	1	Chesapeake	CPIA - 2	Implement for Success		*** CANCELLED ***
	7-8	Glen Allen	CE EXPO	CE EXPO		Hampton Inn
	7	Roanoke	CISR - LHE	Life and Health Essentials	Cole Tucker	Holiday Inn Tanglewood
	13	Glen Allen	CISR - ALR	William T. Hold Seminar	Bob Rembecki	Hampton Inn
	14	Winchester	CPIA - 2	Implement for Success	Connie Boyd	TBD
	21-23	Roanoke	CIC-PL	Personal Lines	Treen/Lawyer	Holiday Inn Roanoke-Valley View
October	28	Glen Allen	CPIA Advanced	Disaster and Business Continuity Planning	Bob Rembecki	Hampton Inn
November	3	Chantilly	CISR - PR	Personal Residential		*** CANCELLED ***
	3	WEBINAR	CISR - PR	Personal Residential	Cole Tucker	Webinar
	4	Winchester	CPIA - 3	Sustain Success	Connie Boyd	TBD
	10	Harrisonburg	CISR - 1IC	Commercial Casualty 1		*** CANCELLED ***
	10	WEBINAR	CISR - 1IC	Commercial Casualty 1	David Kistler	Webinar
	11-13	Glen Allen	Pre-Licensing	P&C Pre-Licensing	Sheryl Chasse	PIA Office - NEW (Glen Allen)

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	17	Richmond	CISR - PR	Personal Residential		*** CANCELLED ***
	17	WEBINAR	CISR - ELR	Elements of Risk	Cole Tucker	Webinar
November	18-20	Richmond	CRM-RA	Analysis of Risk	Linton/Wander	TBD
December	1	Fredericksburg	CISR - 1IC	Commercial Casualty 1	David Kistler	Hampton Inn
	3-4	Glen Allen	RUBLE	Ruble Graduate Seminar	Ewing/Buffington	Virginia Crossings Hotel & Conf Ctr
	3	Chesapeake	CPIA - 3	Sustain Success		***CANCELLED***
	9	Roanoke	CISR - AO	Agency Operations	Bob Rembecki	Holiday Inn Tanglewood
	10	Glen Allen	Advanced	Insurance Implications & Cyber Security	Sheryl Chasse	Hampton Inn