



June 25-27, 2017

PIA RATES OF THE CARIBBEAN

This year's PIA Convention . . . I wouldn't miss it!

Sheraton Virginia Beach Oceanfront Hotel

3501 Atlantic Avenue, Virginia Beach, VA 23451



See what people are saying about the 2017 PIA VA/DC Convention.

SCHEDULE

Saturday • June 24

8:00 pm—Hospitality Suites open poolside (close at midnight)

Sunday • June 25

9:00 am—Exhibit area opens for set-up only; no agent access
11:00 am—Convention Registration opens in 2nd Floor Lobby (by elevators)
12:00 pm—Prof. Designation Conferment/1st Timers/New Member-Lunch ★
2:00 pm—Trade Show opens
5:00 pm—Trade Show Reception
6:00 pm—Grand Prize Drawings/Trade Show & Conv. Reg. desk closes
Evening Free (for companies to dine with agents)
9:00 pm—Hospitality Suites open poolside (close at midnight)

Monday • June 26

8:00 am—Breakfast
9:00 am to Noon — “Drink & Drone” with Kevin Amrhein, CIC (3 PC)
Lunch on your own
2:00 pm—Beachside Corn Hole Tournament—benefits Special Olympics VA
2:00 pm—Hospitality Suites open poolside
5:00 to 6:30 pm—Cocktail Party
Evening Free (for companies to dine with agents)
9:00 pm—Hospitality Suites open poolside (close at midnight)

Tuesday • June 27

8:00 am—Business Meeting & Awards Breakfast/Special Olympics VA \$ check
9:30 am to 12:30 pm — “Shiver Me Timbers” CEO Panel Discussion
Lunch on your own
2:00 pm—Hospitality Suites open poolside
Afternoon Free
6:00 pm—Past Presidents Reception ★
6:30 pm—General Reception begins (cash/credit card bar open)
7:00 pm—Closing Banquet
Hospitality Suites open at completion of Banquet (close at midnight)

★ By Invitation Only Schedule Subject to Change Last Revised 3/29/17



Sunday • 2:00 to 6:00 pm

Trade Show • 60+ Exhibitors

Insurance companies, finance companies, aggregators, restoration companies, software companies and MGAs.

Monday • 9:00 am to Noon

Drink and Drone: Insuring the Business of Booze and Flying Things - Kevin C. Amrhein, CIC

This course is approved for 3 PC ce credits in VA.
Drinking and droning: activities that should never mix...except in this course. We'll discuss a variety of risks and insurance solutions for the growing business of booze and the personal/business use of drones. **Sign-up to win a free drone!!!** (courtesy of Liberty Mutual)
Class sponsored by: Progressive
Gift card prize sponsored by: Alfa Alliance Insurance

Tuesday • 9:30 am to 12:30 pm

CEO Panel Discussion — “Shiver Me Timbers”

Attention: Landlubbers and Old Salts

Ever wonder what keeps insurance executives up at night? Then you need to attend our CEO Panel Discussion. Registration is included in your Full Convention Registration or you can register “a la carte”. Either way you don't want to miss this interesting and thought-provoking discussion.

Panel consists of:

- Richard P. Creedon - CEO - Utica National Insurance Group
- William T. Hold, Ph.D, CIC,CPCU,CLU - President/Co-Founder - The National Alliance for Insurance Education & Research
- John G. Lee, CIC,CPIA,LUTCF - Lee-Curtis Freeman Graves & Hall
- Larry M. Shaw, CPCU,AU - President/CEO - MMG Insurance
- Jerry J. Vollmer - CEO - Voldico

Class sponsored by: Alfa Alliance Insurance
Gift card prize sponsored by: Alfa Alliance Insurance

Special Olympics Virginia



Since 1983, PIA VA/DC is the second oldest sustaining contributor to Special Olympics Virginia. You can show your support through PIA by participating in the **Monday Corn Hole Tournament** or buying a raffle ticket for the **Virginia Products Basket** that will be on display at the Trade Fair and throughout the conference. **Proceeds benefit Special Olympics Virginia.**

Registration form is attached and can also be found on the website at www.piavadc.com.

For more info, contact:
Carol Throckmorton
carol@piavadc.com
Tel. (804) 264-2582
www.piavadc.com



#2017PIAConvention