



PIA of VA & DC Webinar Schedule – July, 2018

WEBINAR	DATE	TIME (EST)	VA CE HOURS	INSTRUCTOR	COURSE #
Scary CGL Exclusions	7-17	9am—12pm	3 P&C	Jerry Hargrove	217560
Cyber Liability: The 21st Century Peril	7-17	1pm—4pm	3 P&C	Cathy Trischan	216537
So You Made Some Money...Now What? Financial Planning from Salary to Social Security	7-19	9am—12pm	3 L&H	Karin Klaassen	216116
Additional Insureds: The Quandary	7-19	1pm—4pm	3 P&C	Robin Federici	216054
*Your Agency Online: Communication Cure or E&O Plague	7-23	1pm—4pm	3 OGI	Chris Amrhein	216120
Money in Retirement Accounts: Options, Problems and Opportunities	7-24	9am—12pm	3 L&H	Jerry Rhinehart	216114
New Technologies, New Risks: Drones, Home and Ride-Sharing	7-25	9am—12pm	3 P&C	Jerry Hargrove	217559
*Street Level Ethics	7-25	1pm—4pm	3 Ethics	Chris Amrhein	216115
Home Business Versus Home Insurance	7-26	1pm—4pm	3 P&C	Nicole Broch	216660
Insuring the Building Project: Builders Risk and Installation Coverage	7-31	9am—12pm	3 P&C	Cathy Trischan	216123
Commercial Property Claims that Cause Problems	7-31	1pm—4pm	3 P&C	Terry Tadlock	216058

* These are approved classes for the Utica E&O discount.