



PIA of VA & DC Webinar Schedule – May, 2018

WEBINAR	DATE	TIME (EST)	VA CE HOURS	INSTRUCTOR	COURSE #
Money in Retirement Accounts: Options, Problems and Opportunities	5-1	1-4pm	3hrs L&H	Jerry Rhinehart	216114
New Technologies, New Risks: Drones, Home and Ride Sharing	5-8	9am-12pm	TBD	Jerry Hargrove	TBD
*On Ethics: Data, Dilemmas, and Knuckleheads	5-8	1-4pm	3hrs ETH	Kevin Amrhein	217574
Excess and Umbrella Fundamentals PLUS	5-10	1-4pm	3hrs P&C	Jerry Hargrove	217561
So You Made Some Money.. Now What? Financial Planning from Salary to Social Security	5-16	9am-12pm	3hrs L&H	Karin Klaasen	216116
*Your Agency Online: Communication Cure or E&O Plague	5-17	1-4pm	3hrs OGI	Chris Amrhein	216120
Bonding: Or How Our Insured Went Bankrupt	5-22	9am-12pm	3hrs P&C	Robin Federici	217571
Contractors, Contractors, Contractors	5-22	1-4pm	3hrs P&C	Cathy Trischan	217565
Certificates of Insurance and Additional Insureds: Making Sense of it All	5-23	9am-12pm	3hrs P&C	Cathy Trischan	217564
Commercial Property Claims that Cause Problems	5-23	1-4pm	3hrs P&C	Terry Tadlock	216058
Home Business vs Home Insurance	5-29	1-4pm	3hrs P&C	Nicole Broch	216660
Finding and Fixing Commercial Lines Coverages Gaps	5-30	1-4pm	3hrs P&C	Bill Wilson & Chris Amrhein	217561

*** These are approved classes for the Utica E&O discount.**

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