



## PIA of VA & DC Webinar Schedule – October, 2018

WEBINAR	DATE	TIME (EST)	VA CE HOURS	INSTRUCTOR	COURSE #
Insuring the Building Project: Builders Risk and Installation Coverage	10-01	1pm-4pm	3 P&C	Cathy Trischan	216123
Innovations in Long-Term Care Funding with Life Insurance	10-10	9am-12 noon	3 L&H	Jerry Rhinehart	216055
Health and Disability Insurance: Just the Facts	10-10	1pm-4pm	3 L&H	Karin Klaassen	217575
Hope I Die Before I Get Old (Cause This Government Stuff Gonna Knock Me Cold!) - Mastering Medicare & Social Security	10-11	1pm-4pm	3 L&H	Chris Amrhein	217569
Cyber Liability: the 21st Century Peril	10-15	1pm-4pm	3 P&C	Cathy Trischan	216537
*E&O Reasons and Solutions	10-16	9am-12 noon	3 OGI	Becky Lathrop	217570
A Walk Around the Farm: Farm Property Considerations	10-16	1pm-4pm	3 P&C	Sam Bennett	216053
Scary CGL Exclusions	10-17	9am-12 noon	3 P&C	Jerry Hargrove	217560
Commercial Property Claims That Cause Problems	10-17	1pm-4pm	3 P&C	Terry Tadlock	216058
Home Business Versus Home Insurance	10-23	1pm-4pm	3 P&C	Nicole Broch	216660
New Technologies, New Risks: Drones, Home and Ride-Sharing	10-24	1pm-4pm	3 P&C	Jerry Hargrove	217559
*On Ethics: Data, Dilemmas and Knuckleheads	10-25	2pm-5pm	Ethics	Kevin Amrhein	217574
Current Trends & Changes: The Homeowner & Auto Marketplace	10-30	2pm-5pm	3 P&C	Kym Martell	216122

\* These are approved classes for the Utica E&O discount.