

## James K. Ruble Seminar

### Ruble Graduate Seminar

Virginia Beach, VA • September 25-26, 2019

#### Wednesday, September 25, 2019

7:30 AM - 8:00 AM

8:00 AM - 12:00 PM

**SECTION 1**

**Registration with Coffee and Rolls**

**The Invasion of the Drones!**

Mr. Richard S. Pitts, J.D.

12:00 PM - 1:15 PM

**Lunch - on your own**

1:15 PM - 5:15 PM

**SECTION 2**

**Anatomy of a Lawsuit: An Insurance and Risk Management Seminar**

Mr. Richard S. Pitts, J.D.

#### Thursday, September 26, 2019

7:30 AM - 8:00 AM

**Coffee & Rolls**

8:00 AM - 12:00 PM

**SECTION 3**

**Concurrent Sessions:**

**Disability Insurance - The Most Undersold Insurance**

Mr. Charles Matejowsky, CIC, LUTCF

**SECTION 4**

**To Be Determined**

Mr. Allen Messer, CIC, CPCU

12:00 PM - 1:15 PM

**Lunch - on your own**

1:15 PM - 5:15 PM

**SECTION 5**

**Concurrent Sessions:**

**Liquor Liability Exposures and Coverages**

Mr. Allen Messer, CIC, CPCU

**SECTION 6**

**Long Term Care**

Mr. Charles Matejowsky, CIC, LUTCF

#### Faculty

Charles Matejowsky, CIC, LUTCF  
*Van Dyke Rankin & Company, Inc., Brenham, TX*

Allen Messer, CIC, CPCU  
*Insurance Concepts & Services, New Braunfels, TX*

Richard S. Pitts, J.D.  
*Arlington/Roe & Co., Inc., Indianapolis, IN*

#### Ed Consultant

Bettye Davis Buffington, CIC, CRM, CPCU, ARM,  
CPIA, AAI  
*Central Insurance Services, Inc., Adelphi, MD*

#### Program Location

Address & Phone: **Sheraton Virginia Beach Oceanfront Hotel**  
3501 Atlantic Avenue  
Virginia Beach, VA 23451  
(800) 325-3535