



PIA of VA & DC Webinar Schedule — February, 2018

WEBINAR	DATE	TIME (EST)	VA CE HOURS	INSTRUCTOR	COURSE #
Home Business Versus Home Insurance	2-6	1-4 pm	3 P&C	Nicole Broch	216660
Health Insurance: Myths, Truths and Solutions	2-7	1-4 pm	3 L&H	Karin Klaassen	214587
Tricks to Fix: Closing Coverage Gaps in Home, Work and Auto	2-8	9am-12 noon	3 P&C	Kevin Amrhein	216059
*ALERT: Agent Legal and Ethical Responsibility Training	2-8	1-4 pm	3 Ethics	Jerry Hargrove	214257
*E&O Loss Prevention	2-13	9am-12 noon	3 OGI	Becky Lathrop	213949
Certificates and Additional Insureds: Navigating the Maze	2-13	1-4 pm	3 P&C	Cathy Trischan	214583
Executive and Management Liability	2-14	9am-12 noon	3 P&C	Cathy Trischan	214263
Man Versus Machine: Cyber Exposures and Insurance Solutions	2-15	9am-12 noon	3 P&C	Jerry Hargrove	214355
Innovations in Long-Term Care Funding with Life Insurance	2-15	1-4 pm	3 L&H	Jerry Rhinehart	216055
*Street Level Ethics	2-20	1-4 pm	3 Ethics	Chris Amrhein	216115
Top Twelve Coverage Countdown: Answers, Evaluations and Revelations	2-21	9am-12 noon	3 P&C	Chris Amrhein	214260
A Walk Around the Farm: Farm Property Considerations	2-21	1-4 pm	3 P&C	Sam Bennett	216053

* These are approved classes for the Utica E&O discount.