

PIA VA/DC - 2018 Complete CIC Schedule



Month	Day(s)	City	Program	Class Description	Instructor	Location
January/February	31-2	Richmond	CIC-LH	Life and Health	Rankin/Patterson/Earl	PIA Office
March	7-8	Richmond	RUBLE	Ruble Graduate Seminar	Dismukes/Clarke/Matejowsky	PIA Office
April	18-20	Ashburn	CIC-CP	Commercial Property	Messer/Trischan/DiPirro	Embassy Suites
June	6-8	Richmond	CIC-PL	Personal Lines	Kennedy/Lawyer/Treen	PIA Office
September	26-27	VA Beach	RUBLE	Ruble Graduate Seminar	Deem/Bennett/Brady	Sheraton Oceanfront
September	26-28	VA Beach	CIC-CM	Commercial MultiLine	Reindl/Deem/Brady	Sheraton Oceanfront
October	24-26	Roanoke	CIC-CC	Commercial Casualty	Dismukes/Bufington/Kitson	Holiday Inn
December	5-6	Richmond	RUBLE	Ruble Graduate Seminar	DiPirro/Hargrove/Sanders	PIA Office