

PIA VA/DC - 2018 Complete Education Schedule



Month	Day(s)	City	Program	Class Description	Instructor	Location
January	23	McLean	Ethics	Ethics	Sheryl Chasse/Allen Hudson	Sahouri Office
	24	McLean	CISR-IP	Commercial Property	Allen Hudson	Sahouri Office
	24-26	Richmond	PreLic	P&C Prelicensing	David Taylor	PIA Office
	25	Richmond	CISR-AO	Agency Operations	Bob Rembecki	PIA Office
	31-2	Richmond	CIC-LH	Life and Health	Rankin/Patterson/Earl	PIA Office
February	6	Roanoke	CISR-AO	Agency Operations	Bob Rembecki	Holiday Inn Tanglewood
	8	Fredericksburg	CISR-PA	Personal Auto	David Taylor	Hampton Inn
	15	Richmond	CPIA-1	Position for Success	Bob Rembecki	PIA Office
	20	Chesapeake	CISR-PR	Personal Residential	Cole Tucker	Towne Hall
March	7-8	Richmond	RUBLE	Ruble Graduate Seminar	Dismukes/Clarke/Matejowsky	PIA Office
	14	Winchester	CPIA-1	Position for Success	Connie Boyd	Hampton Inn N/Convention Ctr
	15	Harrisonburg	CISR-ELR	Elements of Risk	Bob Rembecki	Rockingham Group
	20	Chantilly	CISR-PM	Personal Miscellaneous	Cole Tucker	Travelers
	22-23	VA Beach	CE Expo	Race for the CE (Sea) CE Expo	various	Sheraton Oceanfront
	28	Richmond	CISR-WTH	William T. Hold	Cole Tucker	PIA Office
	28-30	Richmond	PreLic	P&C Prelicensing	David Taylor	PIA Office
April	10	Roanoke	CISR-1IC	Commercial Casualty 1	Dan Lovern	Holiday Inn Tanglewood
	12	Fredericksburg	CISR-IP	Commercial Property	Allen Hudson	Hampton Inn
	17	Winchester	CPIA-2	Implement for Success	Connie Boyd	Hampton Inn N/Convention Ctr
	18-20	Ashburn	CIC-CP	Commercial Property	Messer/Trischan/DiPirro	Embassy Suites
	26	Chesapeake	CISR-2IC	Commercial Casualty 2	Bob Rembecki	Towne Hall
May	7-8	VA Beach	PRO Focus	Large Commercial	Register at National Alliance	Sheraton Oceanfront
	15	Winchester	CPIA-3	Sustain Success	Connie Boyd	Hampton Inn N/Convention Ctr
	16	Chantilly	CISR-ELR	Elements of Risk	Bob Rembecki	Travelers
	16-18	Richmond	PreLic	P&C Prelicensing	David Taylor	PIA Office
	17	Richmond	CISR-LHE	Life and Health Essentials	Cole Tucker	PIA Office
	23	Richmond	CPIA-1	Position for Success	Bob Rembecki	PIA Office
	24	Richmond	CPIA-2	Implement for Success	David Taylor	PIA Office
25	Richmond	CPIA-3	Sustain for Success	Bob Rembecki	PIA Office	
June	1	Fredericksburg	CISR-1IC	Commercial Casualty 1	Dan Lovern	Hampton Inn
	6-8	Richmond	CIC-PL	Personal Lines	Kennedy/Lawyer/Treen	PIA Office
	7	Harrisonburg	CISR-2IC	Commercial Casualty 2	Bob Rembecki	Rockingham Group
	12	Roanoke	CISR-IP	Commercial Property	Allen Hudson	Holiday Inn Tanglewood

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	24-26	Blacksburg	Convention	Convention		Inn at VA Tech
	26-27	Blacksburg	SWVA CE EXP	CE Game Day	Various	Inn at VA Tech
July	12	Richmond	CISR-PR	Personal Residential	Cole Tucker	PIA Office
	17-20	Richmond	CRM-ARM	Analysis of Risk	Various	PIA Office
	26	Chesapeake	CISR-PA	Personal Auto	Cole Tucker	Towne Hall
August	8	Chantilly	CISR-AO	Agency Operations	David Taylor	Travelers
	14	Fredericksburg	CISR-LHE	Life and Health Essentials	Cole Tucker	Hampton Inn
	15-17	Richmond	PreLic	P&C Prelicensing	David Taylor	PIA Office
	21	Richmond	CISR-PM	Personal Miscellaneous	Cole Tucker	PIA Office
September	12	Roanoke	CISR-PA	Personal Auto	David Taylor	Holiday Inn Tanglewood
	18	Chesapeake	CISR-11C	Commercial Casualty 1	Bob Rembecki	Towne Hall
	20	Harrisonburg	CISR-PA	Personal Auto	David Taylor	Rockingham Group
	26-27	VA Beach	RUBLE	Ruble Graduate Seminar	Deem/Bennett/Brady	Sheraton Oceanfront
	26-28	VA Beach	CIC-CM	Commercial MultiLine	Reindl/Deem/Brady	Sheraton Oceanfront
October	9	Chantilly	CISR-IP	Commercial Property	Allen Hudson	Travelers
	11	Richmond	CPIA-2	Implement for Success	David Taylor	PIA Office
	16	Fredericksburg	CISR-PR	Personal Residential	David Taylor	Hampton Inn
	17-19	Richmond	PreLic	P&C Prelicensing	David Taylor	PIA Office
	18	Richmond	CISR-IP	Commercial Property	Bob Rembecki	PIA Office
	24-26	Roanoke	CIC-CC	Commercial Casualty	Dismukes/Buffington/Kitson	Holiday Inn
November	7	Chesapeake	CISR-ELR	Elements of Risk	Cole Tucker	Towne Hall
	14-16	Richmond	CRM-FIN	Financing of Risk	Various	PIA Office
	20	Roanoke	CISR-21C	Commercial Casualty 2	Bob Rembecki	Holiday Inn Tanglewood
	28	Harrisonburg	CISR-11C	Commercial Casualty 1	Dan Lovern	Rockingham Group
	29	Richmond	CISR-21C	Commercial Casualty 2	Bob Rembecki	PIA Office
December	5-6	Richmond	RUBLE	Ruble Graduate Seminar	DiPirro/Hargrove/Sanders	PIA Office
	11	Chantilly	CISR-11C	Commercial Casualty 1	Bob Rembecki	Travelers
	12-14	Richmond	PreLic	P&C Prelicensing	David Taylor	PIA Office
	18	Richmond	CPIA - 3	Sustain for Success	Bob Rembecki	PIA Office