



PIA of VA & DC Webinar Schedule – March, 2018

WEBINAR	DATE	TIME (EST)	VA CE HOURS	INSTRUCTOR	COURSE #
So You Made Some Money...Now What? Financial Planning: From Salary to Social Security	3-7	9am– 12 noon	3 L&H	Karin Klaassen	216116
Additional Insureds: The Quandary	3-15	9am– 12 noon	3 P&C	Robin Federici	216054
Time Element for Commercial Risks	3-15	1-4pm	3 P&C	Cathy Trischan	214584
Money in Retirement Accounts: Options, Problems and Opportunities	3-20	9am– 12 noon	3 L&H	Jerry Rhinehart	216114
*Regarding Ethics...	3-20	1-4pm	3 Ethics	Kevin Amrhein	214254
*Your Agency Online: Communication Cure or E&O Plague	3-21	9am– 12 noon	3 OGI	Chris Amrhein	216120
Construction Defects: Property Damage and the ISO CGL- Tearing Down the Mysteries	3-21	1-4pm	3 P&C	Jerry Hargrove	214255
Flood Insurance	3-22	9am– 12 noon	3 Flood	Jerry Hargrove	214582
Weatherstripping the CGL: Drafts, Gaps, Forms and Fixes	3-22	1-4pm	3 P&C	Chris Amrhein	214353
Commercial Property Claims That Cause Problems	3-27	2-5 pm	3 P&C	Terry Tadlock	216058
Commercial Liability Endorsements to Watch Out For	3-28	9am– 12 noon	3 P&C	Cathy Trischan	214261

* These are approved classes for the Utica E&O discount.