



## PIA of VA & DC Webinar Schedule — January, 2018

WEBINAR	DATE	TIME (EST)	VA CE HOURS	INSTRUCTOR	COURSE #
Getting Wise on Health and Wealth: Group Insurance and Savings Plans	1-10	9am-12 noon	3 L&H	Karin Klaassen	214256
Insuring the Building Project: Builders Risk and Installation Coverage	1-10	1-4 pm	3 P&C	Cathy Trischan	216123
Cyber Liability: the 21st Century Peril	1-11	9am-12 noon	3 P&C	Cathy Trischan	216537
*Regarding Ethics...	1-11	1-4 pm	3 Ethics	Kevin Amrhein	214254
Current Trends and Changes: The Homeowner and Auto Marketplace	1-16	1-4 pm	3 P&C	Kym Martell	216122
Money in Retirement Accounts: Options, Problems and Opportunities	1-18	9am-12 noon	3 L&H	Jerry Rhinehart	216114
Worker's Compensation Issues: Common Provisions and Rating	1-18	1-4 pm	3 P&C	Jerry Hargrove	216538
And the CHAOS Continues: The Evolving World of Contracts, Hold Harmless, Additional Insureds and Other Stuff	1-23	9am-12 noon	3 P&C	Jerry Hargrove	214354
Commercial Property Claims That Cause Problems	1-23	1-4 pm	3 P&C	Terry Tadlock	216058
*Your Agency Online: Communication Cure or E&O Plague	1-24	9am-12 noon	3 OGI	Chris Amrhein	216120
Additional Insureds: The Quandary	1-24	1-4 pm	3 P&C	Robin Federici	216054
*How to Be the Agent Advocate at Claim Time	1-25	1-4 pm	3 P&C	Chris Amrhein	214265

\*These are approved classes for the Utica E&O discount.