

Membership

Has its benefits!



PIA of VA & DC

8751 Park Central Dr., Suite 140 • Richmond, VA 23227
t: (804) 264-2582 • f: (804) 266-1075 • www.piavadc.com

THERE ARE MANY GREAT REASONS TO BE A MEMBER OF PIA of VA & DC:

- Personal Service—one-on-one agent-to-agent knowledge transfer
- We are an individual membership organization so you decide which of your employees are members
- Discounted dues for start-up agencies
- Discounted rates on selected education classes
- Excellent pre-licensing classes
- Legislative and regulatory advocacy
- Publications and website resources
- Scholarships for education classes
- Leadership opportunities
- Networking at all PIA functions including our Annual Convention
- Market access for admitted P&C
- Market access for Life & Health
- Our PIAVA/DC Agency Assist Program which includes professionals in agency appraisal, taxes, accounting, agency management, compensation, human resources, buy/sell agreements, sales and motivation and business coaching
- Competitive programs for E&O, Cyber Liability & Umbrellas
- Friendly, helpful, knowledgeable and licensed staff

NEW FOR 2016:

- Social media consultation and weekly content
- Website design and consultation
- Access to background checks and drug testing services with quick turnaround
- Perpetuation planning assistance
- Discounts on payroll services
- Ability to offer a 401k MEP with reduced administrative costs and transfer of fiduciary responsibility

Contact Kevin Kowar, Association Executive, for more information:
804-264-2582 or Kevin@piavadc.com