

# The Society of Certified Insurance Counselors

## Commercial Property Institute

Ashburn, VA • April 18-20, 2018

### Wednesday, April 18, 2018

7:30 AM - 8:00 AM

8:00 AM - 12:15 PM

#### SECTION 1

12:15 PM - 1:15 PM

1:15 PM - 5:15 PM

5:15 PM - 5:45 PM

### Thursday, April 19, 2018

7:30 AM - 8:00 AM

8:00 AM - 12:00 PM

#### SECTION 2

12:00 PM - 1:00 PM

1:00 PM - 3:00 PM

#### SECTION 3

3:00 PM - 5:00 PM

#### SECTION 4

### Friday, April 20, 2018

7:30 AM - 8:00 AM

8:00 AM - 12:00 PM

12:00 PM - 2:00 PM

2:00 PM - 4:00 PM

#### Faculty

Duane M. DiPirro, CIC, CPCU, AU  
*Lawley Service, Inc., Lancaster, NY*

Catherine L. Trischan, CIC, CRM, CPCU, ARM, AAI, AU,  
CRIS, MLIS  
*E&K Insurance Group, Wall Township, NJ*

#### Ed Consultant

John H. Earl Jr., Ph.D., CIC, CLU, ChFC, CFP, CFA, ARM  
*University of Richmond, Richmond, VA*

#### Program Location

Address & Phone: **Embassy Suites Hotel Dulles - North**  
44610 Waxpool Road  
Ashburn, VA 20147  
(703) 723-5300

#### Registration with Coffee and Rolls

**Commercial Property Coverage Forms & Endorsements**  
Mr. Allen Messer, CIC, CPCU

#### Lunch - on your own

**Commercial Property Coverage Forms & Endorsements  
(Continued)**  
Mr. Allen Messer, CIC, CPCU

#### Exam Briefing

#### Coffee & Rolls

#### Commercial Property Causes of Loss & Endorsements

Ms. Catherine L. Trischan, CIC, CRM, CPCU, ARM, AAI, AU, CRIS,  
MLIS

#### Lunch - on your own

#### Equipment Breakdown

Ms. Catherine L. Trischan, CIC, CRM, CPCU, ARM, AAI, AU, CRIS,  
MLIS

#### Time Element Coverages & Endorsements

Mr. Duane M. DiPirro, CIC, CPCU, AU

#### Coffee & Rolls

#### Time Element Coverages & Endorsements (Continued)

Mr. Duane M. DiPirro, CIC, CPCU, AU

#### Lunch and Study Time - on your own

#### Examination

Allen Messer, CIC, CPCU

*Insurance Concepts & Services, New Braunfels, TX*