



GET IN THE GAME WITH PIA



PIA VA/DC Convention Playbook

June 24–26, 2018

The Inn at Virginia Tech/Skelton Conference Center

Saturday, June 23, 2018

8:00 pm—Hospitality Suite opens (closes at 11:00 pm)

Sunday, June 24, 2018

9:00 am—Exhibit area opens for exhibitor set-up only; no agent access

11:00 am—Convention Registration opens

2:00 pm—Trade Show opens

5:00 pm—Trade Show Reception

6:00 pm—Grand Prize Drawings / Trade Show & registration desk closes

Evening Free (for companies to dine with agents)

9:00 pm—Hospitality Suite opens (closes at 11:00 pm)

Monday, June 25, 2018

8:00 am—Breakfast

9:00—10:00 am—“Voice of the Millennials” with Tony Cañas, CPCU,AU,AIC,ARM,ARe,ASLI,AP,AIS,AINS

10:00 am—Noon—“It’s the End of the World as We Know It...and I Feel (Mostly) Fine” with Lori Medders, PhD

Lunch on your own

2:00 pm—Corn Hole Tournament—benefits Special Olympics Virginia

Hospitality Suite is NOT open during corn hole. Cash bar will be available outside (2-4 pm).

5:30—7:30 pm—Tailgating Scott White, Commissioner of Insurance (5:30 pm) and Frank Beamer, Retired Virginia Tech Coach (6:00-7:30 pm)

Evening Free (for companies to dine with agents)

9:00 pm—Hospitality Suite opens (closes at 11:00 pm)

Tuesday, June 26, 2018

8:00 am—Annual Business Meeting & Awards Breakfast / Special Olympics VA check presentation

9:30 am to 12:30 pm—Ethics ★★ (1ETH/2LR) - Juan Rodriguez, BOI Supervisor (incl in Conv FULL Reg)

Lunch on your own

1:30—4:30 pm—CE Education Expo (see separate agenda-NOT included in convention registration)

Afternoon Free

6:00 pm—Past Presidents Reception ★

6:30 pm—General Reception begins (*cash/credit card bar open*)

7:00 pm—Closing Banquet with Timothy G. Russell, PIA National President

Hospitality Suite opens at completion of Banquet (closes at 11:00 pm)

Wednesday, June 27, 2018

8:00 am to 5:00 pm—CE Education Expo (see separate agenda-NOT included in convention reg.)