



PIA VA/DC MEMBERSHIPS

Type	Who is eligible?	Examples	Also	Annual Fee
Agency	The primary contact for an agency who is engaged in the insurance business	Typically the Agency Principal	Dues based on total number of full-time, P&C licensed agents.	Starting at \$450 - Reference Agency Membership Pricing Chart
Company	Employee of insurance company	Company is affiliated with P&C and/or L&H business	A flat rate/company regardless of how many of its individuals are enrolled	\$275
Associate	Individual affiliated with insurance but neither agent nor insurance company representative.	Premium Finance Company Employee, Broker, Service Provider, etc.	A flat rate/company regardless of how many of its individuals are enrolled	\$200
Retired	Individual no longer in the insurance business	An active PIA member at one time	Contact pia@piavadc.com to pursue this membership	\$35



AGENCY MEMBERSHIP PRICING

Number of Agents	Annual Fee	Number of Agents	Annual Fee	Number of Agents	Annual Fee
1	\$450	6	\$800	19-21	\$1,150
2	\$520	7-9	\$870	22-24	\$1,220
3	\$590	10-12	\$940	25-27	\$1,290
4	\$660	13-15	\$1,010	28-30	\$1,360
5	\$730	16-18	\$1,080	31+	\$1,550

**L&H or part-time agents need not be included.
Agencies less than 3 years old qualify for a "New Agency" discount.**