

# PROFESSIONAL INSURANCE AGENTS OF VA/DC



**We are your resource to help your agency  
grow and prosper!**

## ADVOCACY

### LEGISLATIVE AND REGULATORY CHAMPIONING

State and Federal Levels  
PROPAC: Opening doors at the General Assembly



## EDUCATION

### CE DESIGNATION COURSES

Certified Insurance Counselor (CIC)  
Certified Insurance Service Representative (CISR)  
Certified Professional Insurance Agent (CPIA)  
Certified Risk Manager (CRM)  
\*Scholarships available for all 4 designation programs

### MEMBER DISCOUNTS

Trade Fair and Convention  
CE Expos  
CPIA Courses  
Webinars  
In-house Courses  
Pre-Licensing Classes



## INSURANCE FOR YOUR AGENCY

### COMPETITIVE PROGRAMS

Errors & Omissions  
Employment Practices Liability Insurance  
Cyber Liability  
Umbrella



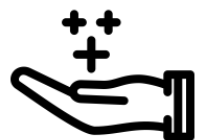
## BENEFITS

### FEE INCLUDED ASSETS

PIA National - Membership Dues  
Annual ACORD End User Licensing Fee

### OTHER OPPORTUNITIES

Networking  
Publications and Website Resources  
Leadership Roles on Boards and Committees



## ASSISTANCE

### DISCOUNTED DUES FOR START-UP AGENCIES

**EXPERIENCED, KNOWLEDGEABLE AND  
LICENSED STAFF**



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