



FOR IMMEDIATE RELEASE

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Regional MGA Expands to Four New States, Adds Experienced Underwriter

Richmond, VA – New England Excess Exchange, Ltd. (NEEE), a regional wholesale broker and MGA, is pleased to announce our expansion into four new states. **Effective January 1, 2022 NEEE will offer admitted, and non-admitted, specialty insurance coverage in Virginia, North Carolina, Delaware and the District of Columbia (D.C.).** NEEE currently offers coverage in VT, NH, ME, MA, NY, NJ, RI, CT, PA, MD and OH.

“By expanding our reach, we provide our agents with a greater ease of doing business.” Says [Todd Wood](#), President of NEEE. “When one broker can assist with all regional business it’s a benefit to agencies that operate in multiple states. We’re excited for this expansion and look forward to building new relationships.”

To maintain quality service as a result of our expansion, **NEEE is pleased to announce the addition of a new Senior Commercial Lines Underwriter, Ben Kusterer.** Ben brings nearly 20 years of specialty insurance experience to his new role and holds AU and ASLI designations. Prior to joining NEEE, Ben was an E&S Commercial Lines Underwriter and Marketing Manager. Ben will be based in Richmond, VA with a continued underwriting focus in VA, NC and MD.

“As an experienced E&S Underwriter/Broker, in my new role with NEEE I hope to provide agents with access to a fresh E&S MGA with great markets and a focus on *quote turnaround and communication.*” Says Ben Kusterer, Senior Commercial Lines Underwriter. “I’ve always seen these two elements as key to a successful relationship and look forward to continuing to work towards that goal.”

NEEE offers an extensive selection of insurance products in all commercial and personal lines of business, including but not limited to Commercial General Liability, Property, Excess and Umbrella, Professional Liability, Inland Marine, Garage, Private Flood, Homeowners, Dwellings and much more. We utilize many carriers to accommodate our partner’s insurance needs. We welcome new agents to connect with us on our website at <https://neee.com> or request a quote by emailing submissions@neee.com.

About NEEE

NEEE is a premier independent Wholesale Broker and Managing General Agency (MGA) serving independent insurance agents throughout VT, NH, ME, MA, CT, RI, NY, NJ, PA, MD, OH, DE, D.C., VA and NC. For more than 41 years we’ve been a committed partner dedicated to building your agency. NEEE is headquartered in Barre, VT and is devoted to insurance excellence throughout our coverage area. For more information visit www.neee.com.