

# Earn Credit Toward Your Agents' Errors and Omissions Premium!

We KNOW  
for Insurance Agents

E&O

Your premium should reflect the hard work you've done to try to prevent errors and omissions (E&O) incidents. All policies are eligible for our loss control credit that positively impacts your premium.



## **YOU CONDUCT AN ANNUAL EXPOSURE ANALYSIS PROGRAM REVIEWED BY OUR UNDERWRITERS (5% CREDIT)**

- Needs to be a regular part of the agency's procedures
- Requires that a client sign off on coverages not taken
- 3 new and 3 renewal exposure analysis checklists must be reviewed



## **PROFESSIONAL TRAINING & DEVELOPMENT OF YOUR STAFF (5% CREDIT)**

- 60% or more of the agency staff achieve recognized designations, including CPSR, CISR, ACSR, CPCU, CIC, and CPIA



## **ATTENDANCE AT AN APPROVED E&O SEMINAR (5% CREDIT)**

- Within the last 24 months or within the first 60 days after policy inception date
- For all internal CSR employees as well as the principal or office manager of the agency
- The seminars must address errors and omissions loss prevention
- Required attendees by office size:
  - 1-3 staff Principal/Office Manager or CSR
  - 4-10 staff Principal/Office Manager and 1 CSR
  - 11-20 staff Principal/Office Manager and 2 CSRs
  - 21 and over 20% or more of staff

**For more information, contact your Utica National Errors & Omissions agency representative or visit [www.uticanational.com/eo](http://www.uticanational.com/eo) for agent contact information.**

*This flyer represents potential discounts that may be available from the companies of the Utica National Insurance Group. No coverage is provided by this summary. Coverage availability, terms and conditions are dictated by the policy and may vary by state. For questions on coverages, contact your independent agent.*



**Utica National Insurance Group**  
Insurance that starts with you.®

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